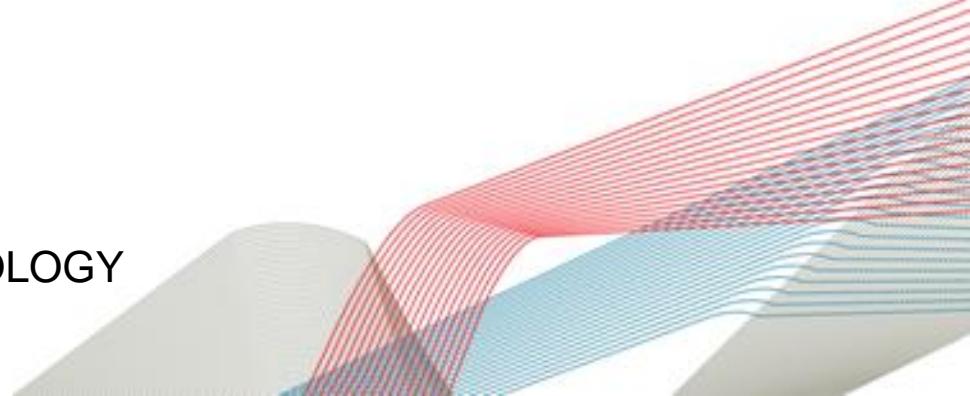


ROBOT TECHNOLOGY DRIVEN INNOVATION

- EXAMPLES AND TRENDS

CLAUS RISAGER, PH.D.
HEAD OF CENTRE FOR ROBOT TECHNOLOGY
DANISH TECHNOLOGICAL INSTITUTE





Danish Technological Institute • 33 Centres • 9 Divisions • 1.000 Employees • 10 Locations
Knowledge Development • Knowledge Application • Knowledge Transfer
Counselling/Consultancy • Courses/Conferences/Educations • Laboratories/Tests
SMV Focused • 40.000 Trainees • 20.000 Customer projects • 1.000 mio. DKK. in turnover

DIVISIONS AND CENTRES

BUILDING TECHNOLOGY

- Concrete
- Building Processes
- Indoor Climate and Humidity
- Masonry and Building Components
- New Industrialisation
- Swimming Pool Technology
- Timber and Textiles

MATERIALS AND PRODUCTION

- Materials Testing
- Microtechnology and Surface Analysis
- Metrology and Quality
- Plastics Technology
- Product Development
- Tribology

ENERGY AND CLIMATE

- Energy Efficiency and Ventilation
- FEM-Secretariat
- Installation and Calibration
- Refrigeration and Heat
- Pump Technology
- Pipe Centre
- Renewable Energy and Transport

PRODUCTIVITY AND PRODUCTION

- Automobile Technology
- Packaging and Transport
- Production
- Productivity
- Robot Technology

LIFE SCIENCE

- Food Technology
- IT Development
- Chemistry and Water Technology

BUSINESS DEVELOPMENT

- Policy and Business Development
- Human Resources Development
- Creativity and Growth
- Technology Partnership

TRAINING

- IT Training
- Conferences
- Leadership and Management Training

INTERNATIONAL CENTRE

TURNOVER

100% = 102.9 EUR. MILLION (2007: 100.7) 0%

100%

Danish industry 40 % (41%)

Organisations and public customers 15% (16%)

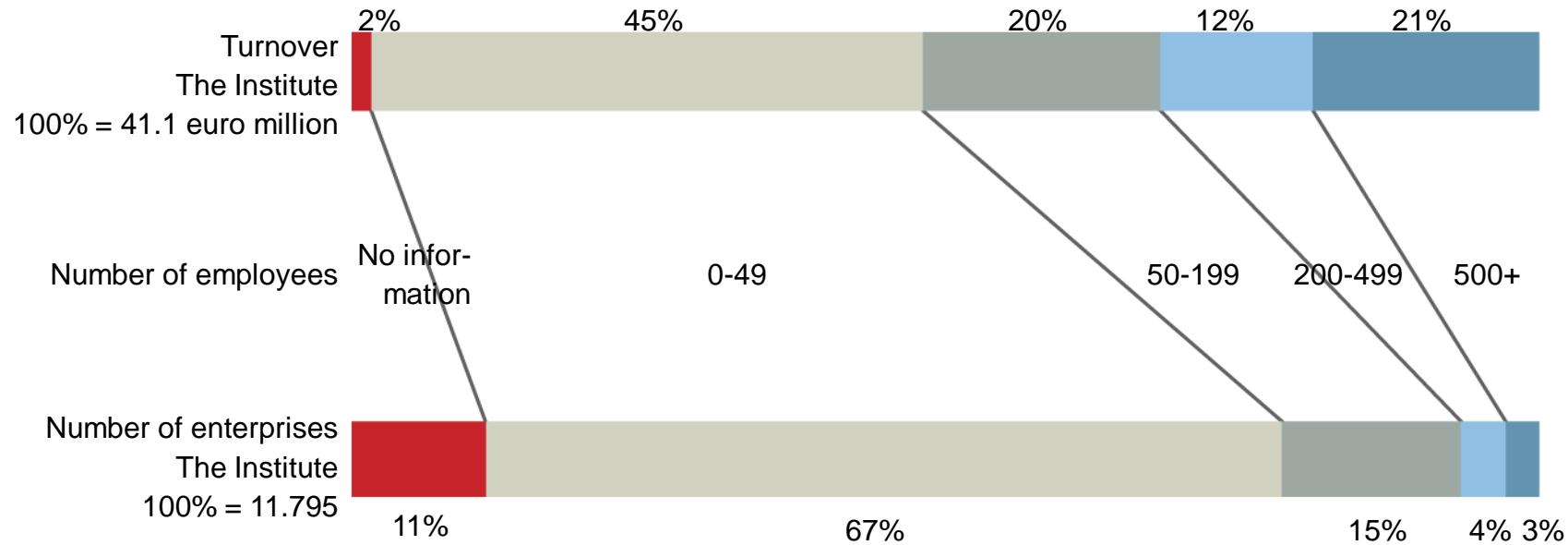
International customers 19% (20%)

Research and development activities 15% (12%)

Performance contract activities 11% (11%)

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Knowledge Development • Knowledge Application • Knowledge Transfer
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SMV Focused • 40.000 Trainees • 20.000 Customer projects • 1.000 mio. DKK. in turnover

THE INSTITUTE COVERS A SIGNIFICANT NUMBER OF SMALL AND MEDIUM SIZED ENTERPRISES (SME)



Danish Technological Institute • 33 Centres • 9 Divisions • 1.000 Employees • 10 Locations
 Knowledge Development • Knowledge Application • Knowledge Transfer
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Centre for Robot Technology

40+ Robot experts • 25+ R&D&I-projects • 50+ Customer projects

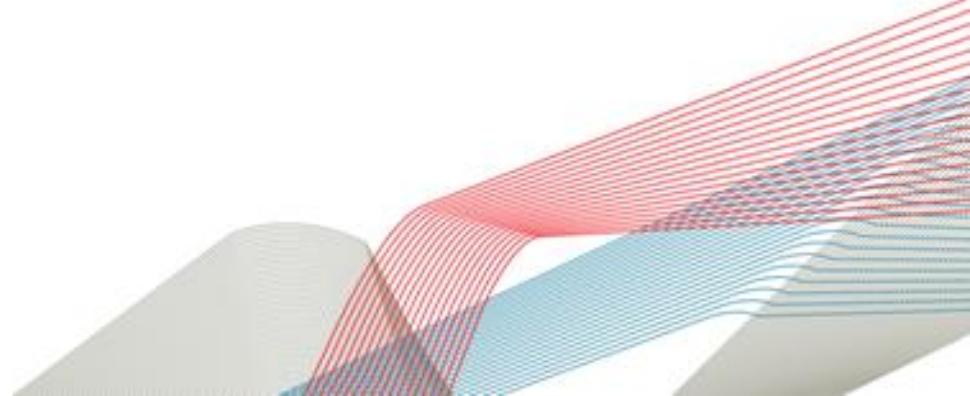
Innovation • Applied Robot Technology focus

Laboratories (1.000 m² in Sept. 2010) • 12-14.000 users per year • 100-120 installations

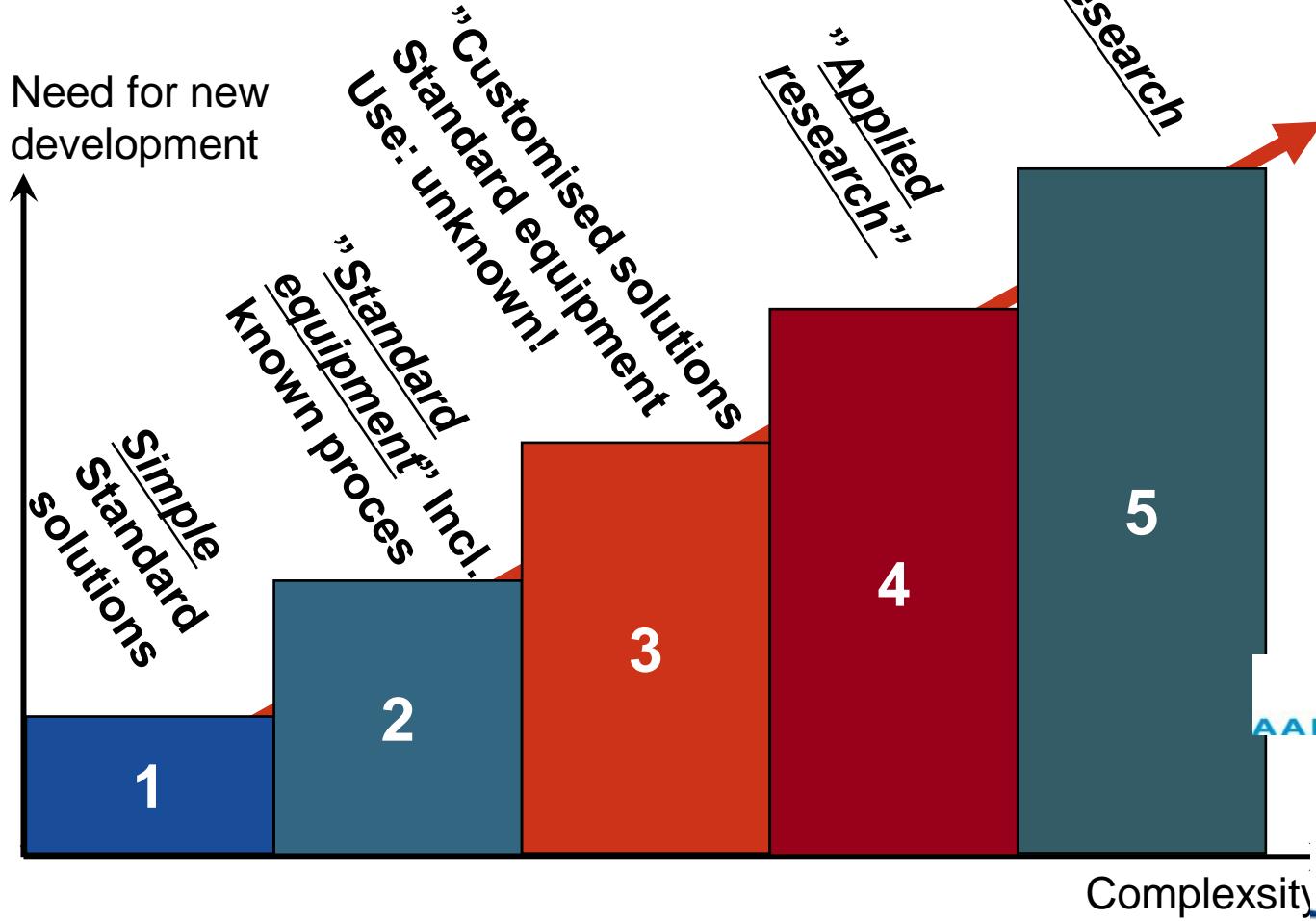
Test facilities • Work shops • Innovation & Training facilities

Manufacturing & Food Industry • Health Care & Welfare • Green Robots •
Buildings & Urban Spaces • Edutainment & Event • Climate & Environment

Classification of Robotic Innovation Processes



The Genefke scale



A.I.M. – Avanced Automation Investment Model

The Industry Foundation • 2010-2013 • 12 mill. DKK

The Genefke scale • Strategic, knowledge based, cross-organisational automation

Avanced economic model of calculation for category 2-4

50 key companies • 450+ knowledge transfer and test companies

DTI • Eltronic A/S • Copenhagen Business School • Aalborg University •
University of Southern Denmark

The Genefke scale

Need for new development

“Customised solution,
Standard equipment,
Use: unknown!
“Standard equipment,
know how”



Robot suppliers

Universities

Danish Technological Institute

1

2

AALBORG UNIVERSITET

Complexity



SYDDANSK UNIVERSITET

A.I.M. – Avanced Automation Investment Model

The Industry Foundation • 2010-2013 • 12 mill. DKK

The Genefke scale • Strategic, knowledge based, cross-organisational automation

Advanced economic model of calculation for category 2-4

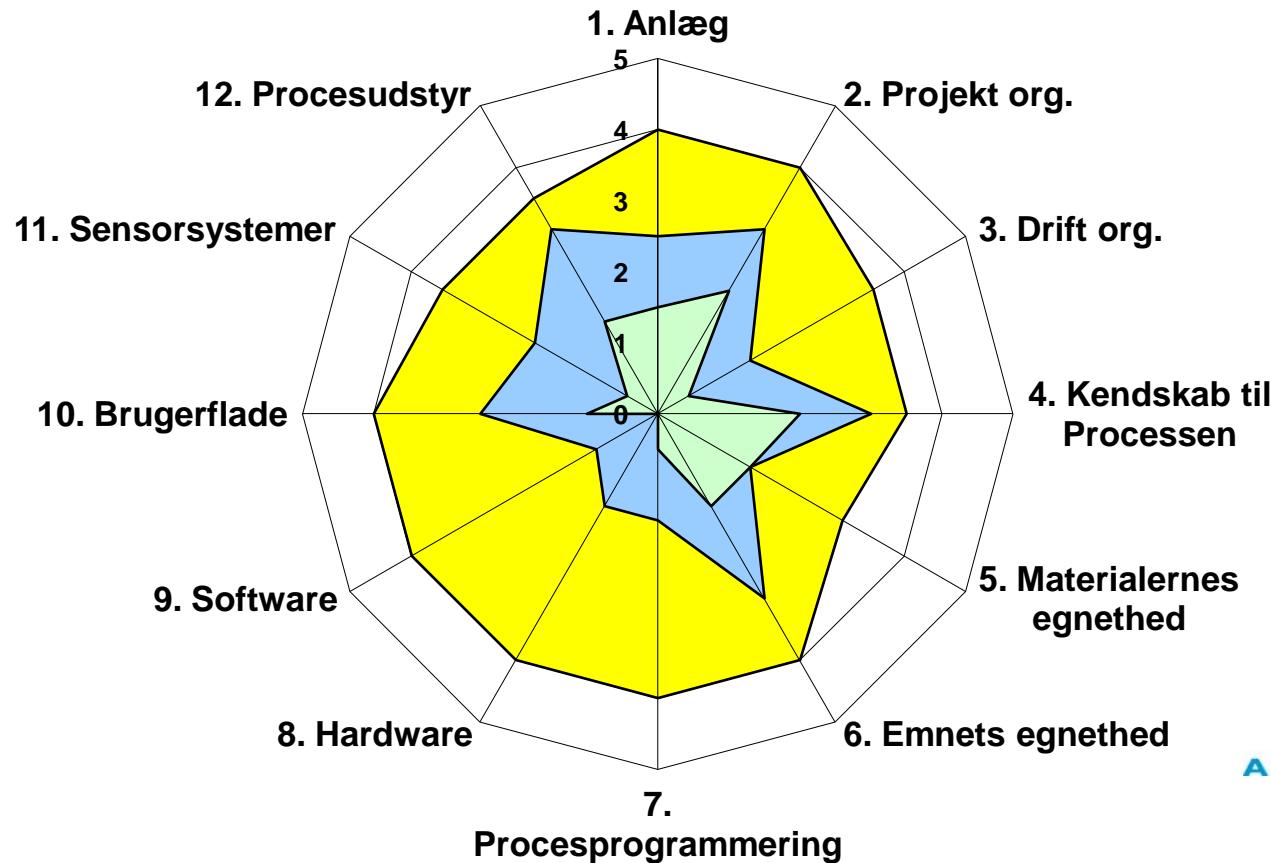
50 key companies • 450+ knowledge transfer and test companies

DTI • Eltronic A/S • Copenhagen Business School • Aalborg University •
University of Southern Denmark



Copenhagen
Business School
HANDELSHØJSKOLEN

Yellow = danger? or challenge!



A.I.M. – Avanced Automation Investment Model
The Industry Foundation • 2010-2013 • 12 mill. DKK
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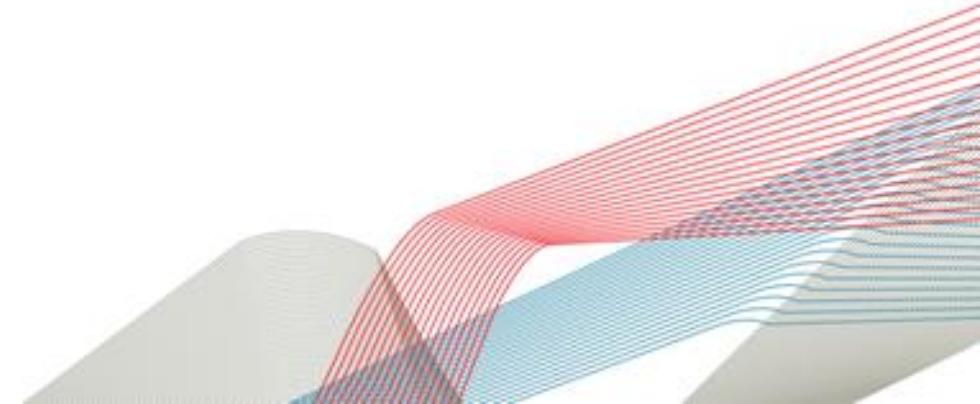
In perspective...

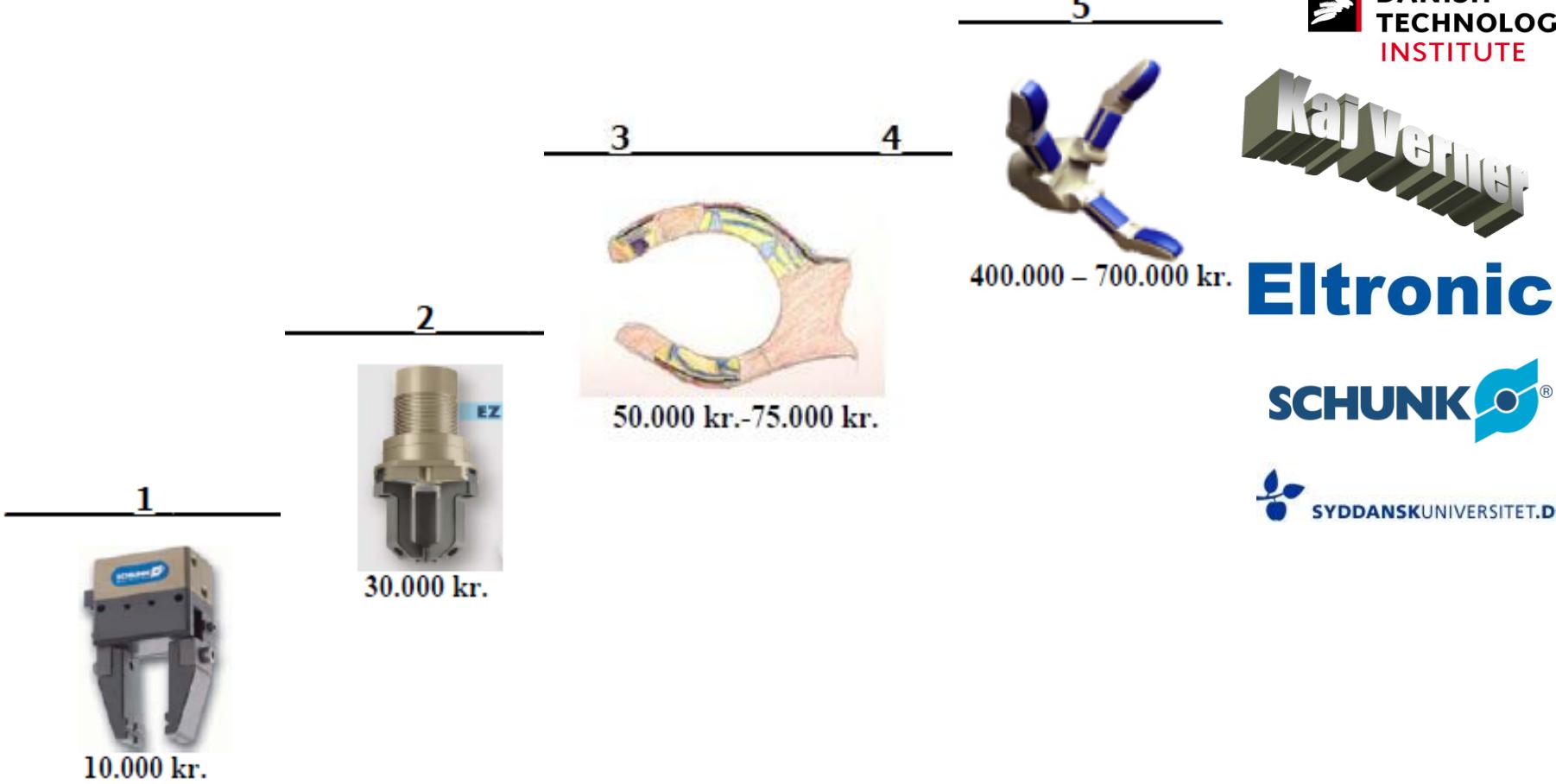
- Yellow is where a company can distance itself from its competitors!

- A product solution above category 2½ cannot be transferred to the competitors without internal knowledge transfer!

A.I.M. – Avanced Automation Investment Model
The Industry Foundation • 2010-2013 • 12 mill. DKK
The Genefke scale • Strategic, knowledge based, cross-organisational automation
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University of Southern Denmark

Object Manipulating Robotics





HybridGriber

High technology foundation • 2009-2012 • 9 mill DKK.

Flexibel • Robust • Cheap • Customer adapted • Robot hand for industry, food and Service

Casted rubber material • Micro-hydraulics • Tactile Sensors • Management •

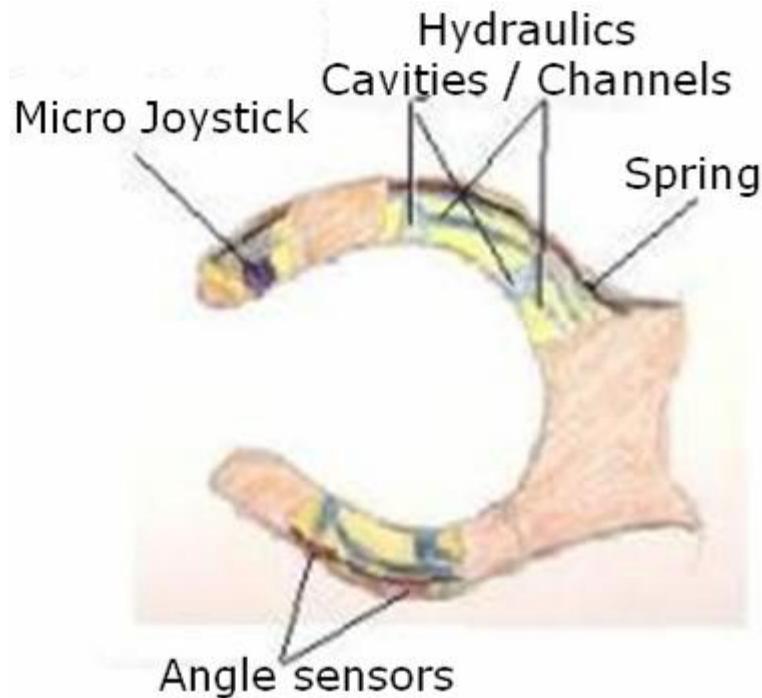
Movement management

Prototype development • New Danish Company - HybridGriber A/S •

Research environment in world-class

DTI • Eltronic A/S • Kaj Verner Madsen • Schunk Intec Danmark A/S •

University of Southern Denmark



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University of Southern Denmark



Bin-Picker
The world's first off-the-shelf robot handling item
High Technology Foundation • 2009-2012 • 23,7 mill. DKK
Picks up 3+ kg cylindrical items for metal working machine
Cost-competitive prize level • Simple installation • Easy and fast set up
Scape Technologies A/S • DFT – Dansk Flydepresse Teknologi A/S • KUKA • DTI •
Aalborg University • University of Southern Denmark

DANISH
TECHNOLOGICAL
INSTITUTE

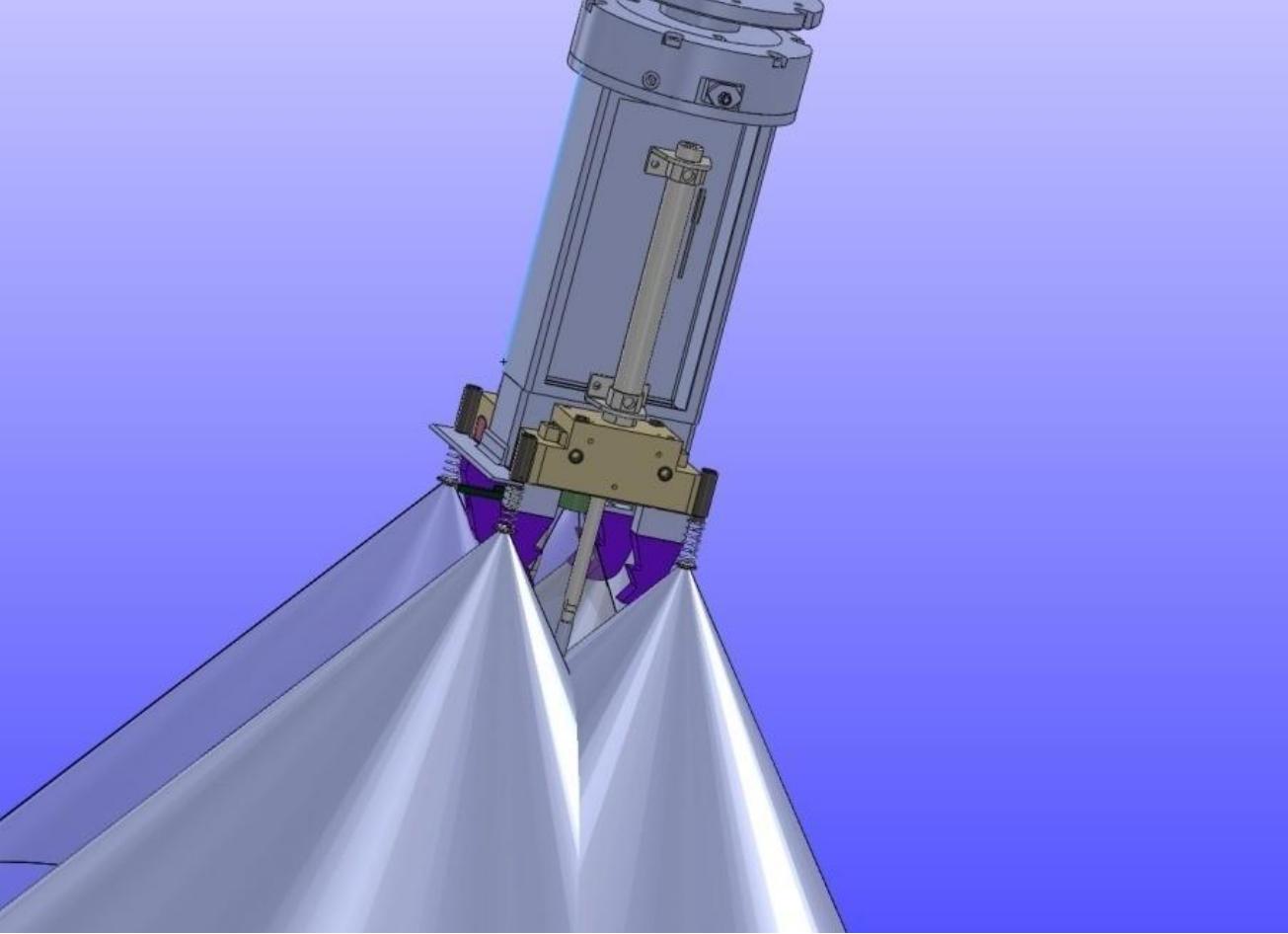
Scape
technologies



KUKA

AALBORG UNIVERSITET

SYDDANSK UNIVERSITET



DANISH
TECHNOLOGICAL
INSTITUTE

Scape
technologies



KUKA

AALBORG UNIVERSITET

SYDDANSK UNIVERSITET

Bin-Picker

The world's first off-the-shelf robot handling item

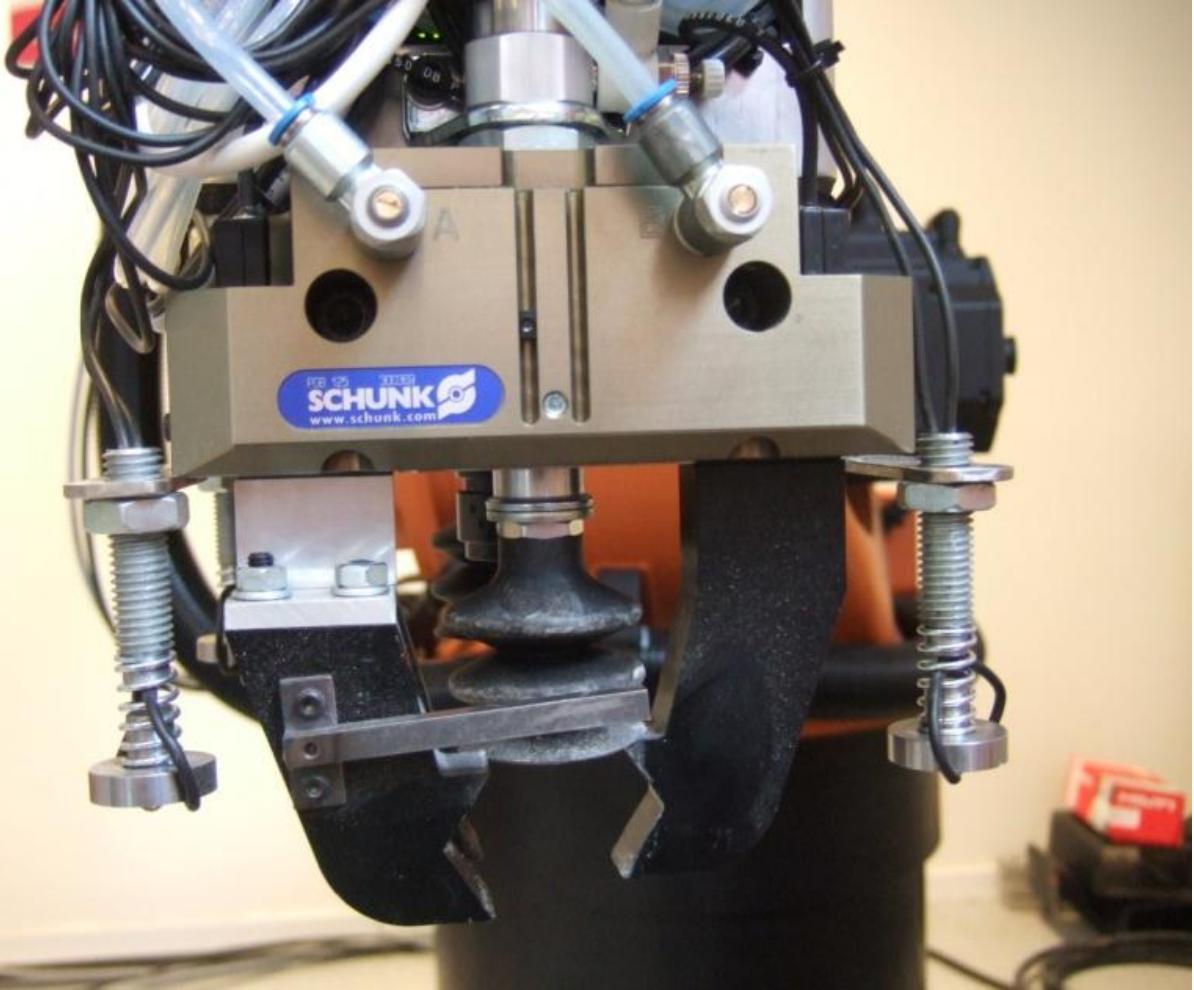
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INSTITUTE

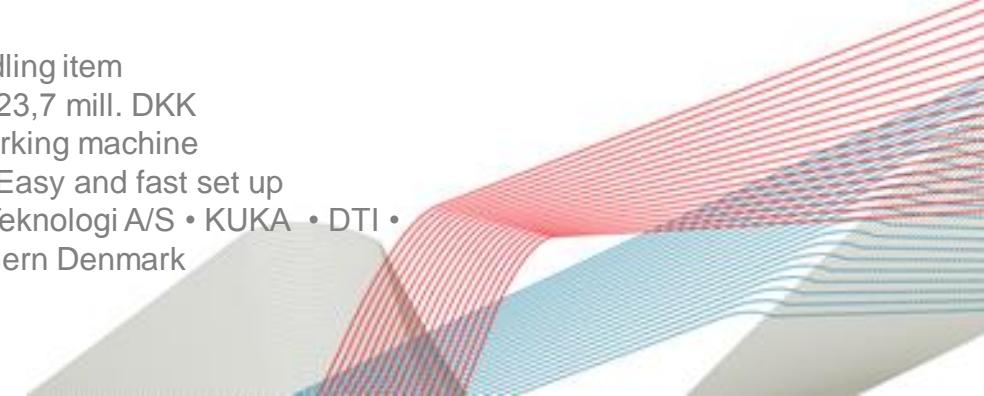
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technologies



KUKA

AALBORG UNIVERSITET

SYDDANSK UNIVERSITET





ROBO [CLUSTER]

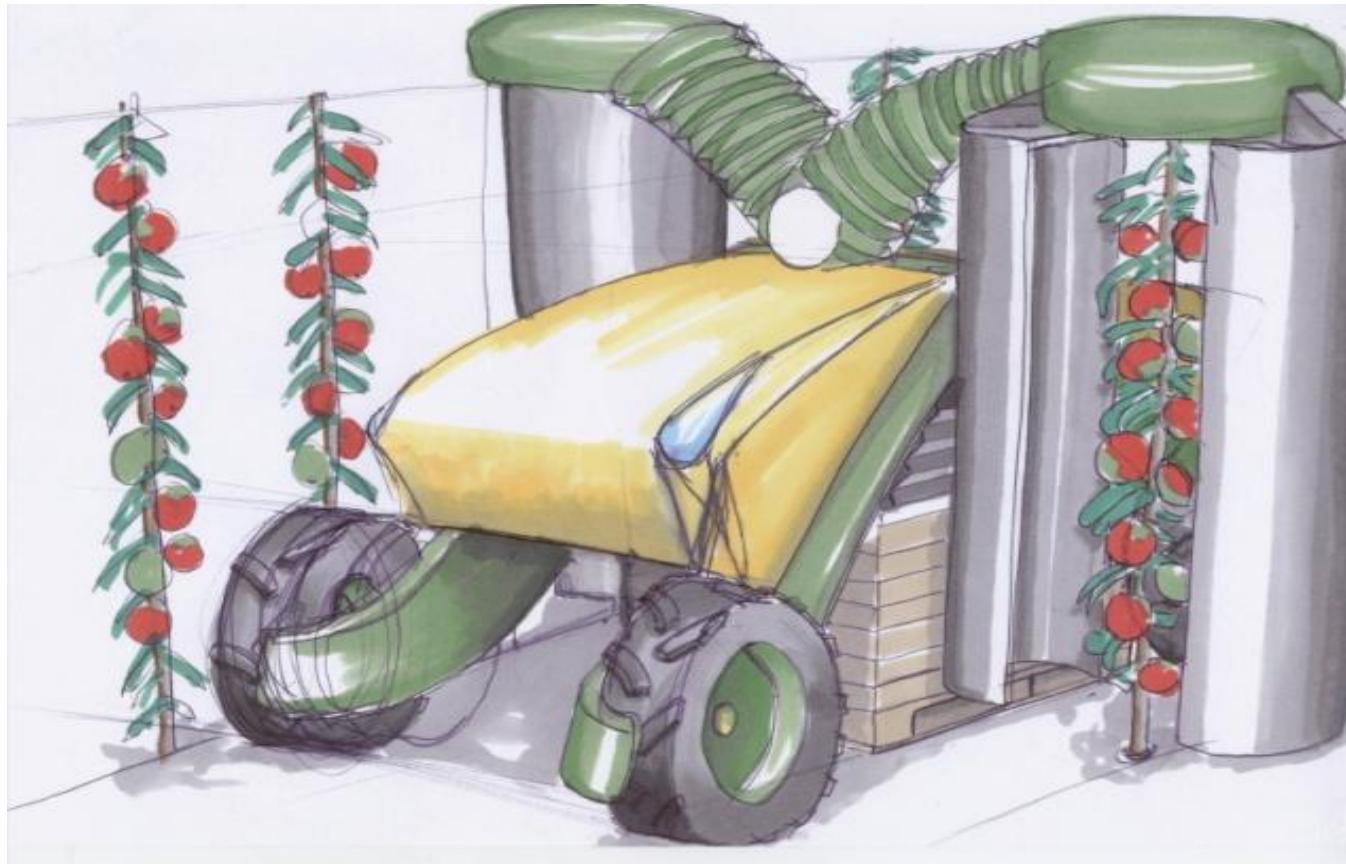
The apple picking robot

Innovation law • 2007-2009 • 3 mio. DKK

Automatic, gentle, effective apple pick and other fruit trees

Better working environment • Higher quality • Increased harvest capacity •
retreating season workforce

Ground-breaking new growing and harvest concepts • New machines or companies
RoboCluster • Technological Institute • BSBioSystems • Kærsbo Frugtplantager



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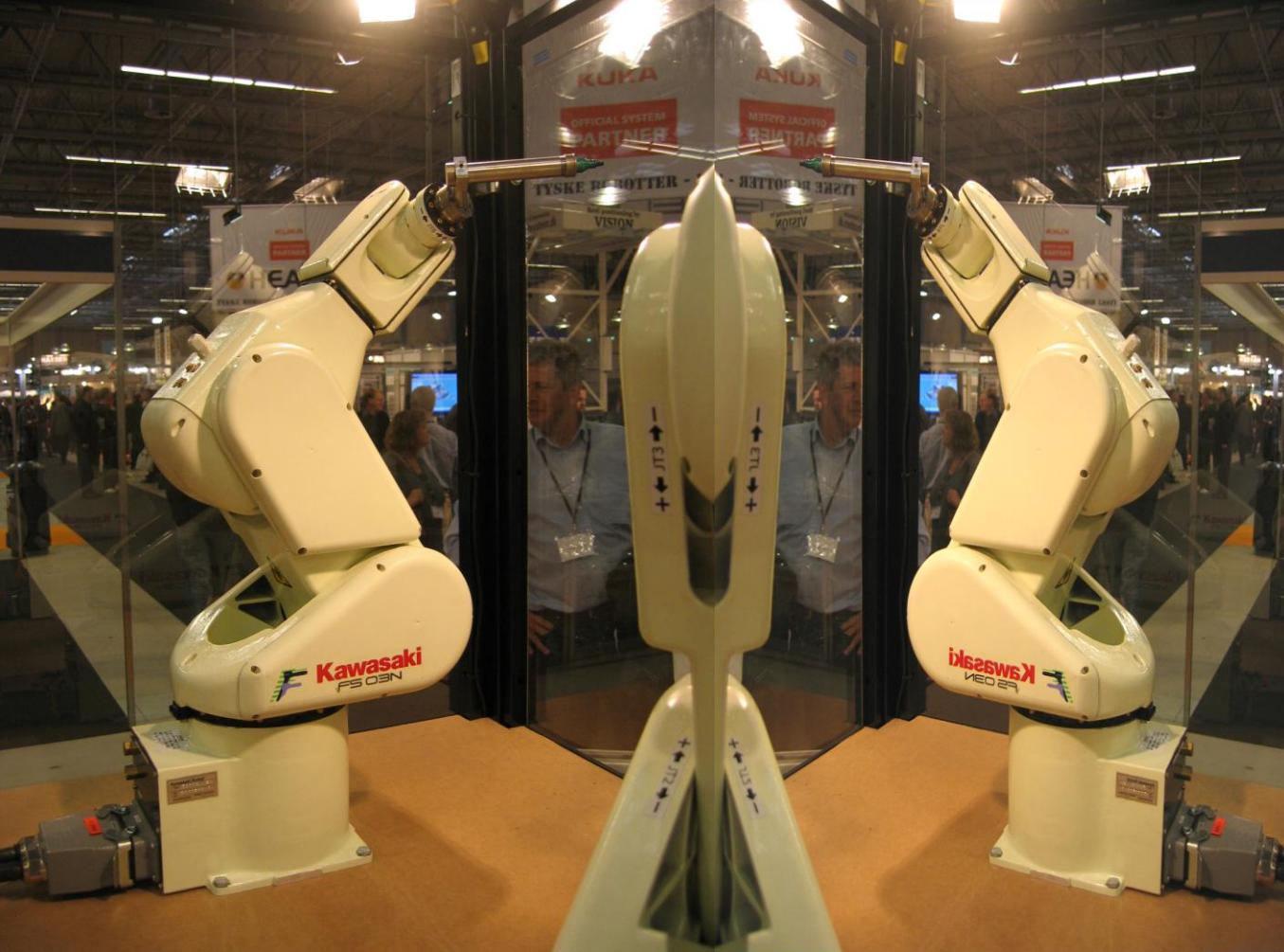
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MoveBots

Danish Board of Research and Innovation • 2006-2010 • 31 mill. DKK
Development of the world's most advanced gripper robot • Danish and international knowledge •

- Use in service and manufacturing • Flexible material handling •
- Network and knowledge spreading among partners •
- DTI • AMROSE Robotics • BILA • Grundfos • Ideal-Line • University of Southern Denmark •
- RoboTool • Scape • Tender Trolleys • TriVision • T&O Stelectric • Unisensor •
- Universal Robots

 **DANISH
TECHNOLOGICAL
INSTITUTE**


TriVision
Intelligent Vision Solutions


Unisensor


**Universal
Robots**


**Scape
technologies**


GRUNDFOS

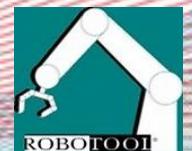

ideal-line


UNIVERSITY OF
SOUTHERN DENMARK




TENDER


T&O STELECTRIC


ROBOT TOOL

Centre for Robot Technology



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- Universal Robots

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 TriVision
Intelligent Vision Solutions

 Unisensor

 UR

UNIVERSAL
ROBOTS

 Scape
technologies

 GRUNDFOS

 ideal-line



 TENDER

 T&O STELECTRIC



Centre for Robot Technology

MoveBots

MoveBots Tactile Sensors

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Universal Robots



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TriVision
Intelligent Vision Solutions



GIBOTECH™
moving technology



DANISH CROWN



SYDDANSK UNIVERSITET

DANISH
AGRICULTURE
AND FOOD
COUNCIL

Robo-Packman

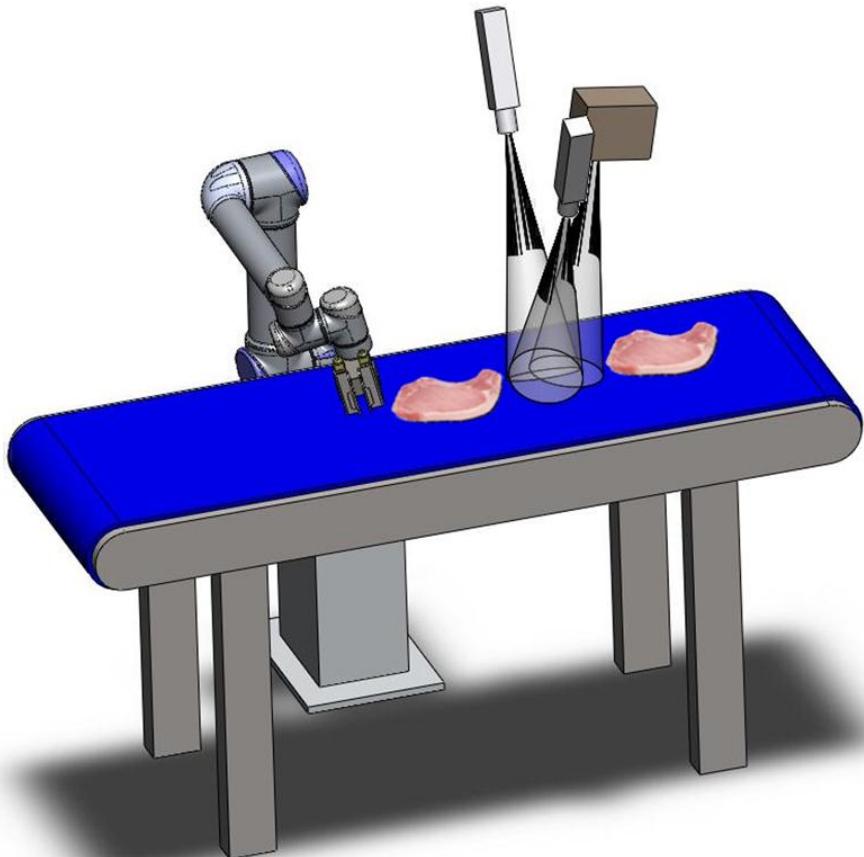
Innovation law • 2007-2011 • 16,5 mill DKK

Intelligent and Flexible Robots in Food packaging • Handling of Meat products
Working environment • Competitive position • Cognitive Robots with sense of touch and vision

Unique research in Flexible Catch robots • Unique Robot solutions for slaughterhouses

Technological Institute • Danish Crown Amba • Gibotech A/S • TriVision A/S •

Danish Agriculture and Food Council • University of Southern Denmark



C | A | U

Christian-Albrechts-Universität zu Kiel



European Union
European Regional
Development Fund
Investing in your future



Intelligent Robots for Handling of Flexible Objects (IFRO)

EU Regional Development Fund, Interreg IVa • 2009-2012 • BELØB •

Identification and handling of flexible objects • Minimizing work-related injuries •

Robot learning abilities • Vision and tactile sensing • Mathematical data modelling •

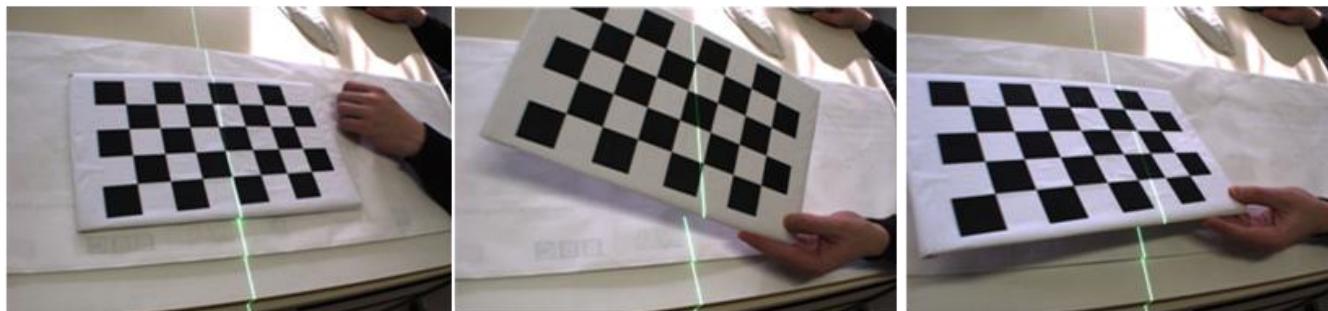
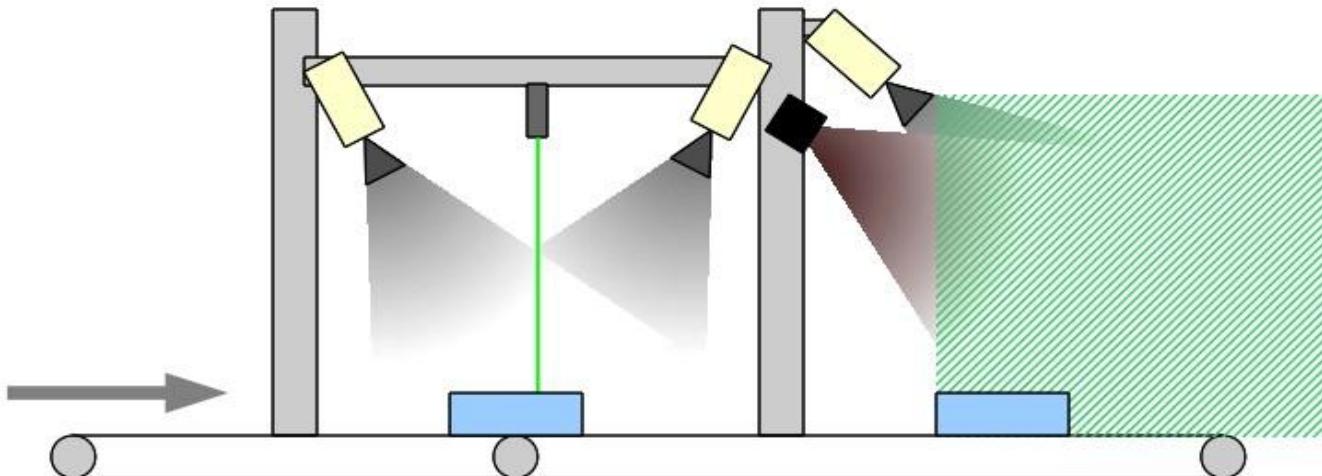
Basic demonstrator to transfer technology in to the robot industry •

Innovation: Combining ToF-cameras, stereo vision, tactile sensing in the gripper and
mathematic modelling

University of Southern Denmark – Maersk McKinney Moller Institute and Mads Clausen
Institute • CAU – Christian-Albrechts-Universität zu Kiel • DTI

Laser stage

ToF stage



Calibration method for the laser stage

Intelligent Robots for Handling of Flexible Objects (IFRO)

EU Regional Development Fund, Interreg IVa • 2009-2012 • BELØB •

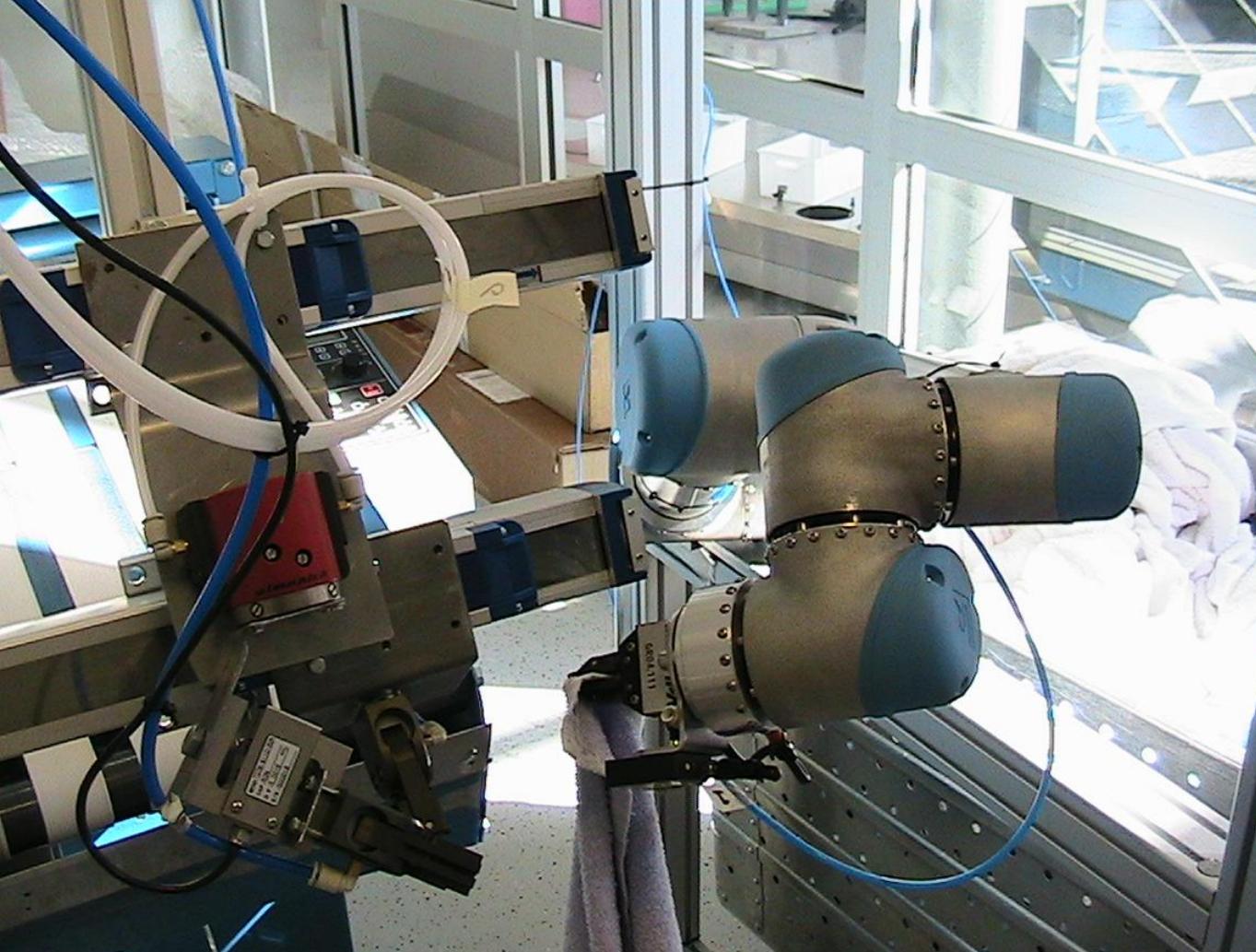
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fcons

Unisensor

BERENDSEN

TriVision
Intelligent Vision Solutions



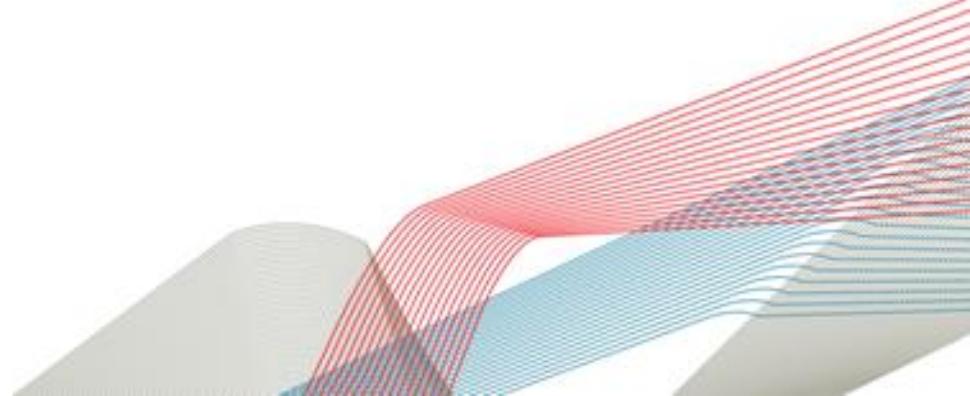
UNIVERSAL
ROBOTS

Laundry Robots

The Prevention Fund • 2009-2010 • 1,3 mio. Dkr.

Picking towels etc. • Folding machine • Work environment • Productivity
Vision/Laser • Light weight robot • Gribbers • Mechanical supporting systems
Cooperation on Product-/Service development • Unique Robot solutions for laundries
fcons ApS • Unisensor A/S • Berendsen A/S • TriVision •
Universal Robots • Danish Techlogical Institute

Concrete Manufacturing Robotics





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TECHNOLOGICAL
INSTITUTE

unicorn///

Spæncom

PASONA

G
GIBOTECHTM
moving technology



Højteknologifonden



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Unika Beton

Danish National Advanced Technology Foundation • 2007-2009 • 12,7 mill. DKK.

Unique concrete constructions casted by advanced robots

Architecture • Self compacting concrete • Robot technology •

Technology transfer to concrete branch

Technological Institute • Mærsk Mc-Kinney Møller Institute, SDU • Gibotech A/S • Aarhus

School of Architecture • Unicon A/S • Spæncom A/S • MT Højgaard A/S

TaylorCrete (continuation) • 10 mill. EUR • 2009-2013 • EU, NMP

Centre for Robot Technology



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MT Højgaard

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TaylorCrete (continuation) • 10 mill. EUR • 2009-2013 • EU, NMP

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MTHøjgaard

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Technology transfer to concrete branch

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TaylorCrete (continuation) • 10 mill. EUR • 2009-2013 • EU, NMP



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 el Caley
nuevas tecnologías, s.a.

**DRAGADOS**

 CHALMERS

 BEKAERT
better together

 SUPERPOOL

 ETH

Eidgenössische Technische Hochschule Zürich
Swiss Federal Institute of Technology Zurich

 unicon///



 GRACE
Construction Products

TailorCrete

Continuation of UnikaBeton • 2009-2013 • 10 mill. EUR • EU, NMP

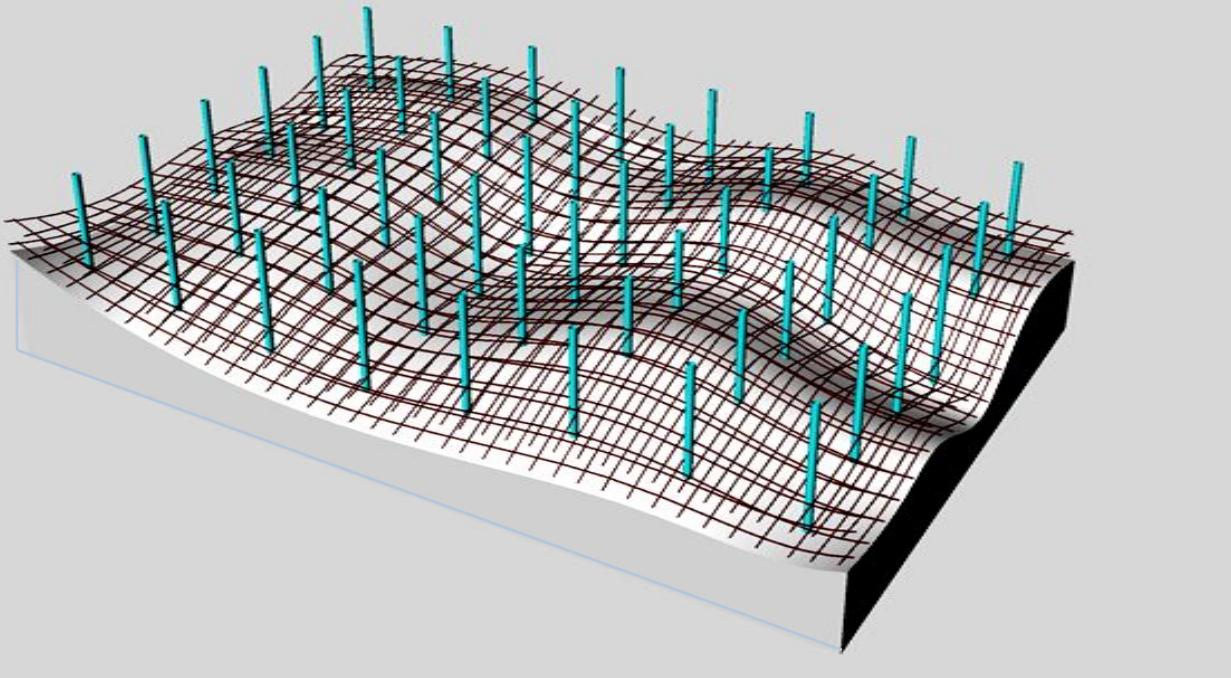
Development of new flexible reinforcement methods for concrete construction

Reinforcement production • Milling • Spraying • Casting • Use of standardized robots

DTI, Robot Technology and Concrete • Chalmers • ETH Zürich • University of Southern Denmark • Czech Technical University • El Caley Nuevas Tecnologías • Paschal Danmark • Superpool • Gibotech • DesignToProduction • Dragados • Unicon a/s • Bekaert • Grace

 D•P
DESIGN TO PRODUCTION

Centre for Robot Technology



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INSTITUTE

GIBOTECH[®]
moving technology



SYDDANSK UNIVERSITET

el Caley[®]
nuevas tecnologías, s.a.

DRAGADOS

CHALMERS

BEKAERT
better together

SUPERPOOL

ETH

Eidgenössische Technische Hochschule Zürich
Swiss Federal Institute of Technology Zurich

unicon///

D•P
DESIGN TO PRODUCTION



GRACE
Construction Products

TailorCrete

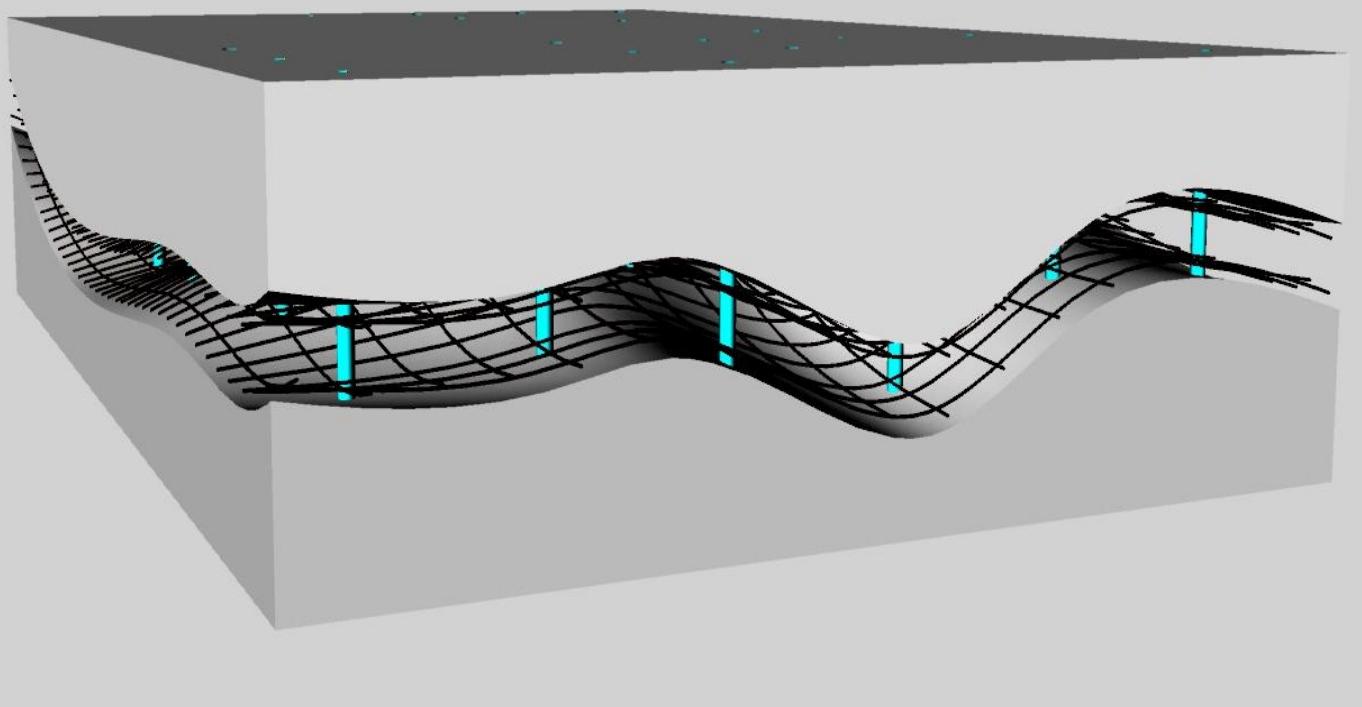
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Centre for Robot Technology



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Construction Products

TailorCrete

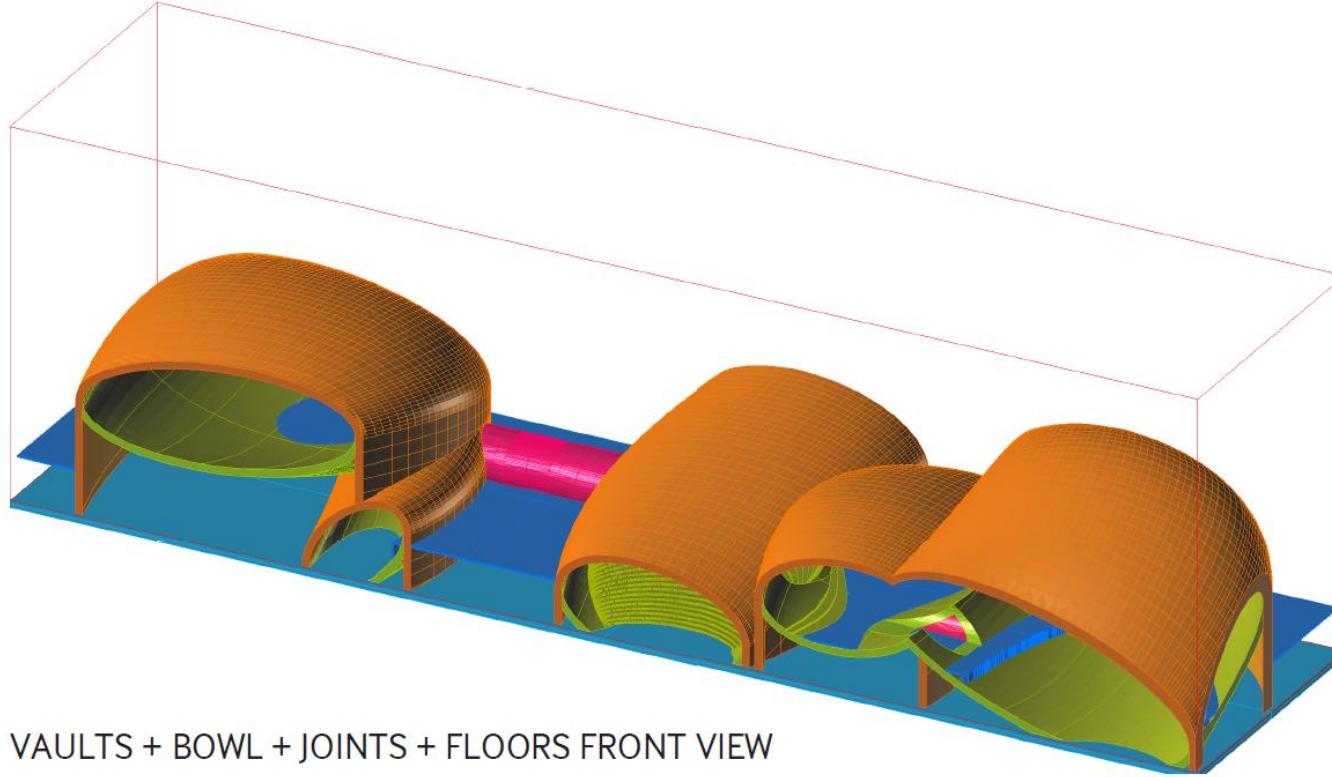
Continuation of UnikaBeton • 10 mill. EUR • 2009-2013 • EU, NMP

Development of new flexible reinforcement methods for concrete construction

Reinforcement production • Milling • Spraying • Casting • Use of standardized robots

DTI, Robot Technology and Concrete • Chalmers • ETH Zürich • University of Southern Denmark • Czech Technical University • El Caleyo Nuevas Tecnologías • Paschal Danmark
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VAULTS + BOWL + JOINTS + FLOORS FRONT VIEW



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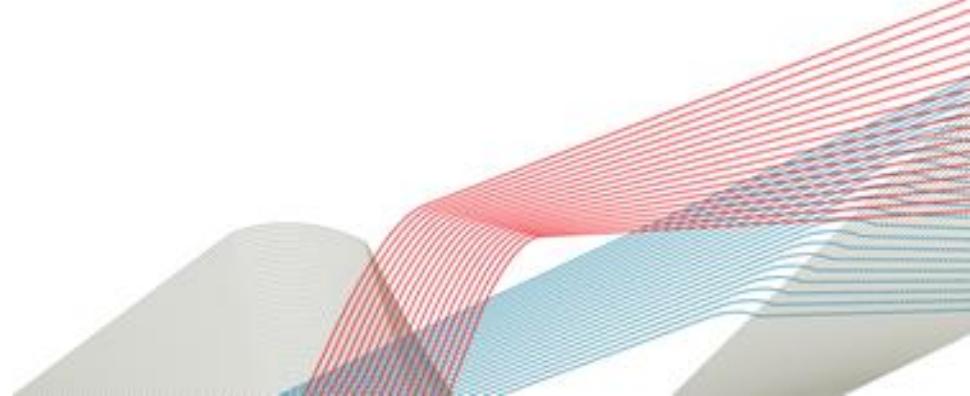
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Service Robotics





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EU SME program • 2009-2011 • 1,5 mio. €

Cleaning of large Solar cell systems • Robot Technology • Intelligent Swarms

Energy efficiency +5% • Cost reduction • Sustainable

Cooperation on SME Product-/Service development

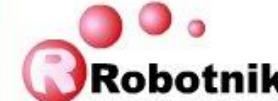
Unique Robot solutions for Solar cell systems

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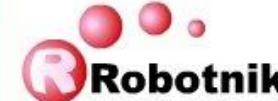
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StaldTek

Innovation Syndicate • 2009-2013 • 34,4 mill .DDK

Work Environment • Animal Welfare • Environmental influence • Future Pig production

Sensor- & Robot technology • Buildings • Inventory • Equipment •

Digital Simulator model • Physical prototypes & Mock-ups

Co-operation on competence building • Unique solutions for pig production

DTI• Agro Products A/S • Danish Farm Design A/S • Danish Pig production• EGATEC A/S •

EURISCO ApS • Novotek Planning Systems A/S • Samson Agro A/S • University of
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Dansk Svineproduktion



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INGENIØRHØJSKOLEN I ÅRHUS

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CareNet

Member finansed • 2007- • 60+ members

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Paro

Therapeutic seal robot for demented and others • The Nordic countries & Europe

User financed participation • 2008- • 90+ robots in Denmark

Improvement og working environment • Safety care • Aggression calming • Demand of care

Only professional care environments •

Obligatory course certificate and experience gathering and sharing

Home bringing, distribution and utilisation • Japanese technology in Danish welfare sector

DTI • Psychological Institute, KU • National Institute of Advanced Industrial Science and

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Intelligent System

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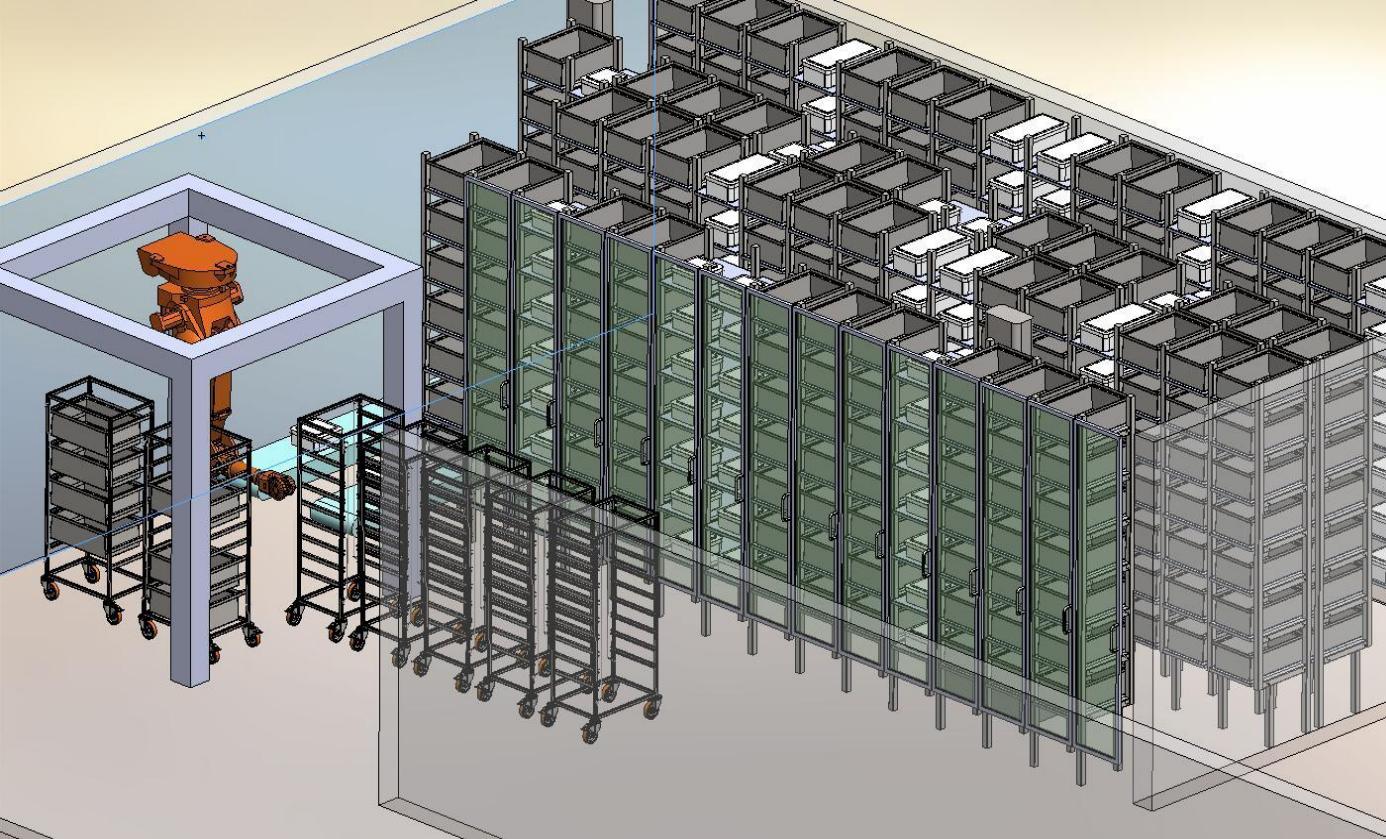
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Gentofte
Hospital



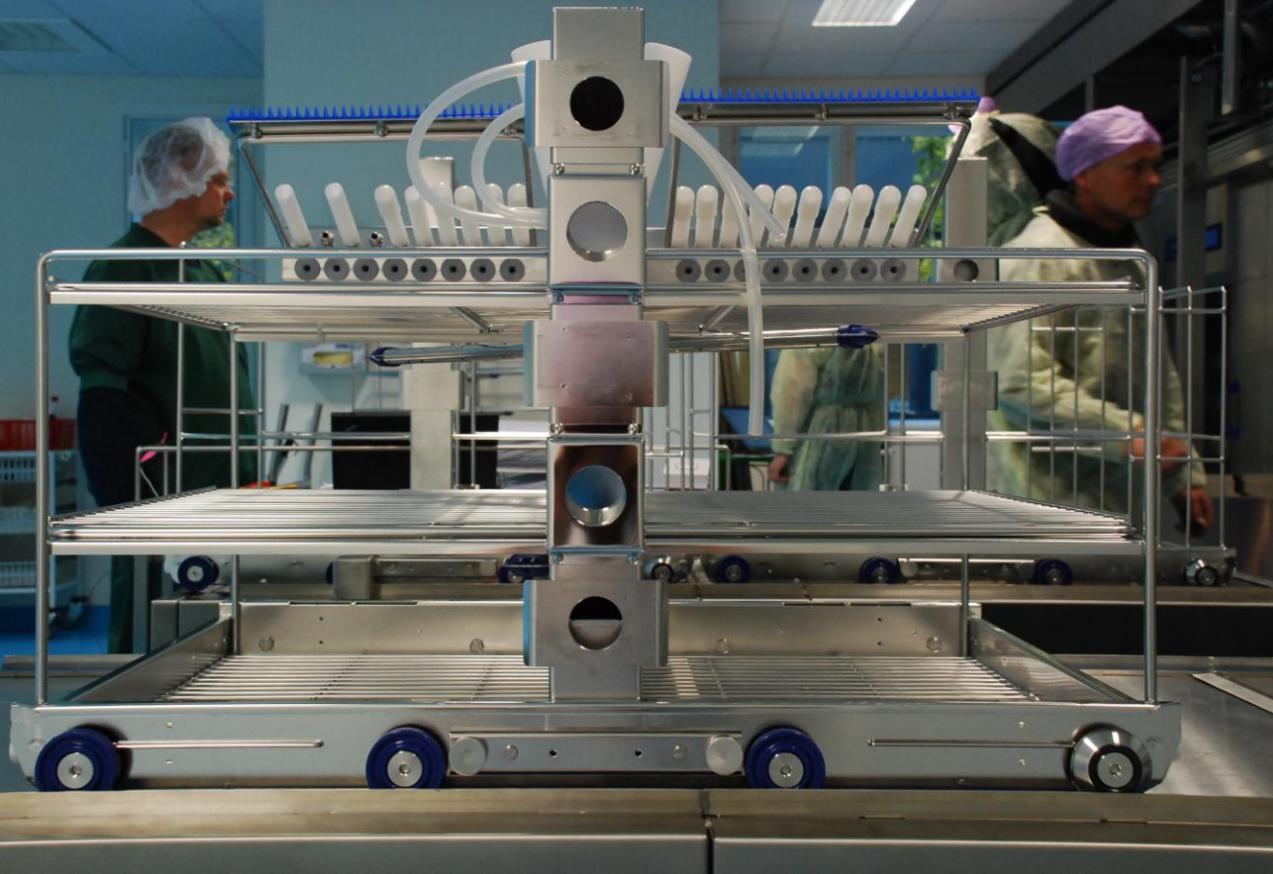
Region
Hovedstaden

Central Sterile Processing Department

The Danish PWT Foundation – Investments in Public Welfare Technology • Gentofte Hospital
• 2009-2010 (2011) • 13,5 mill. DDK

Controlled storage instruments and articles for operations • Automatic production and packing
of case carts for operation rooms • minimization of heavy lifts • keep track of articles and
instruments in stock

Efficiency improvements • reduction of staff • reliable surveillance of instruments
DTI • Gentofte Hospital • The Capital Region of Denmark



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ODENSE KOMMUNE

Performative Urban Plaza

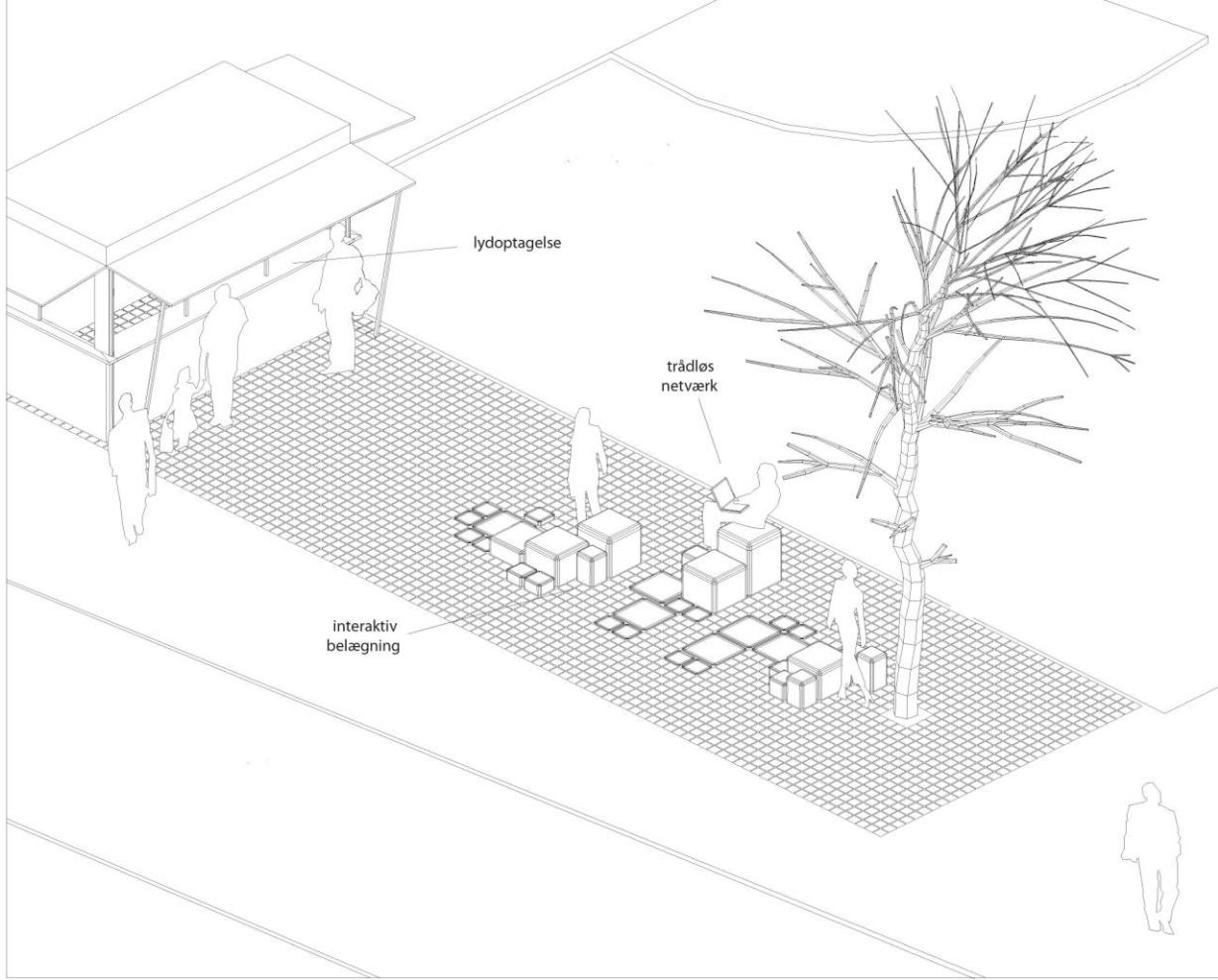
Odense Municipality • 2010 • 115.000 DDK

Creation of a performative plaza • Vertically movable urban furniture • Example of a dynamic plaza as a social platform • Creativity and play

Promote use of new technology for culturelle and urban purposesses • stimulate active urban life • sicoal interaction • multi functional urban spaces

Odense Municipality • Veksø A/S • Movetec A/S

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Innovatarium for Robot & Welfare Technology

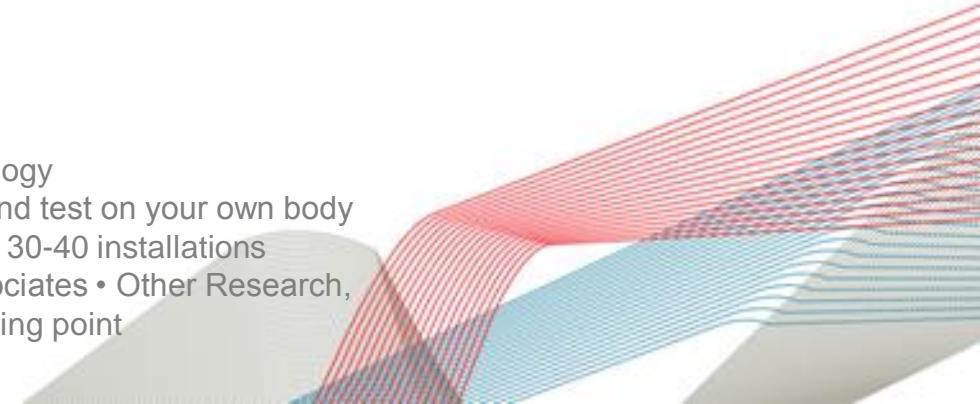
- NAO

Innovatarium for Robot & Welfare Technology

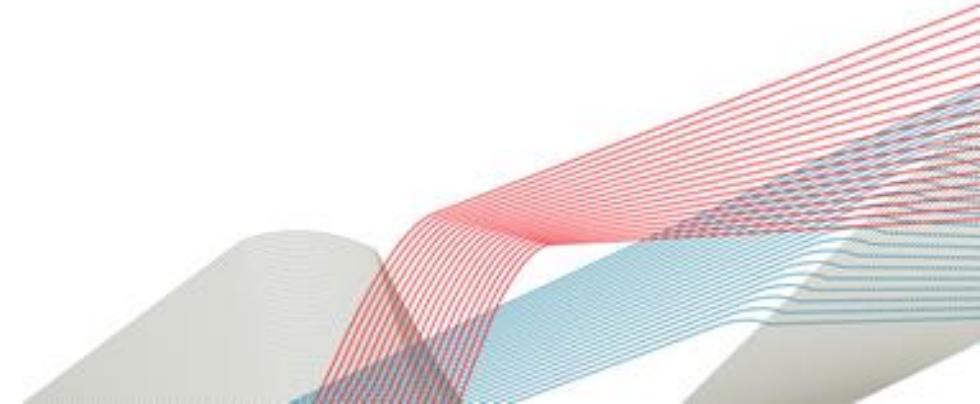
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development and innovation projects meeting point

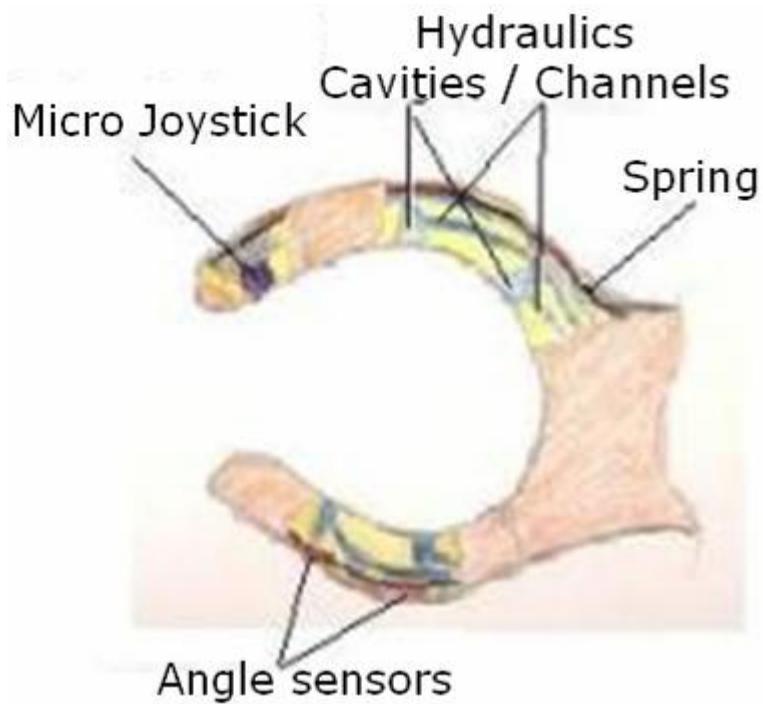


Trends in Robotics-driven Innovation



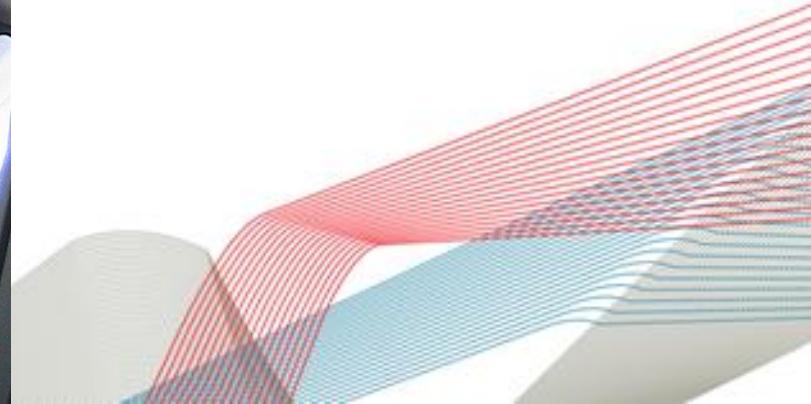
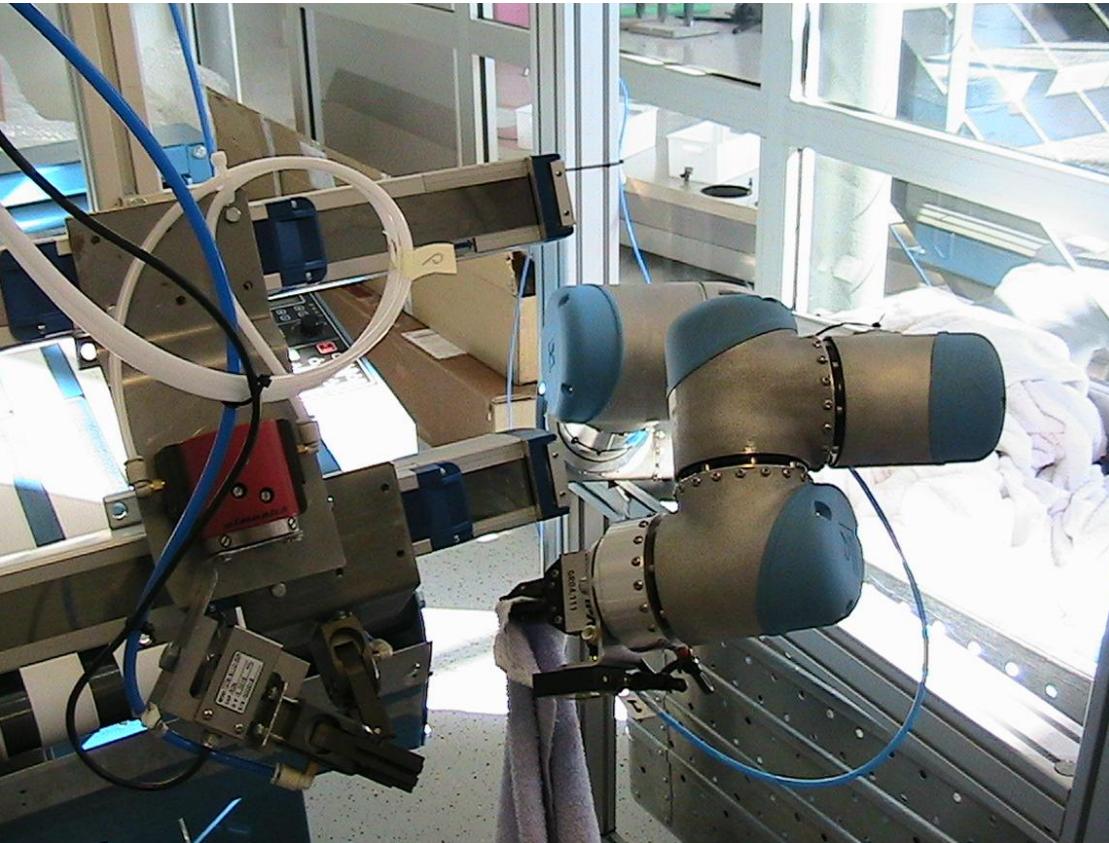
Robotics-driven Innovation, Trend no. 1

- Smart mechanics is often crucial and seems to be the single most important factor in development of robotic applications



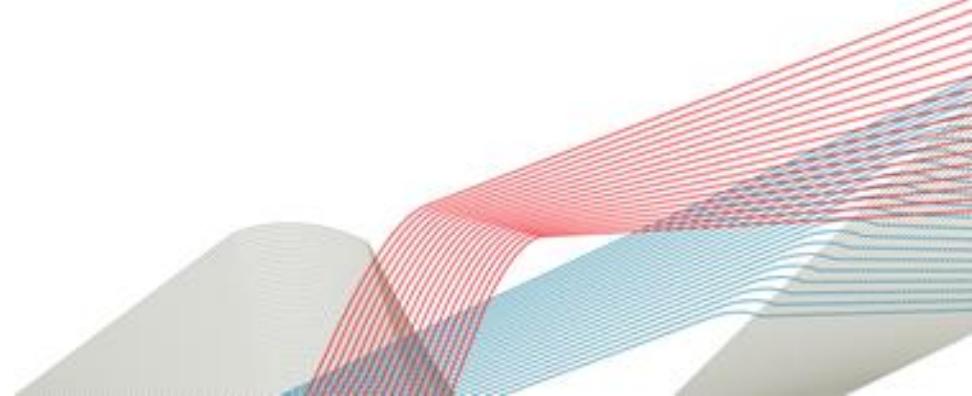
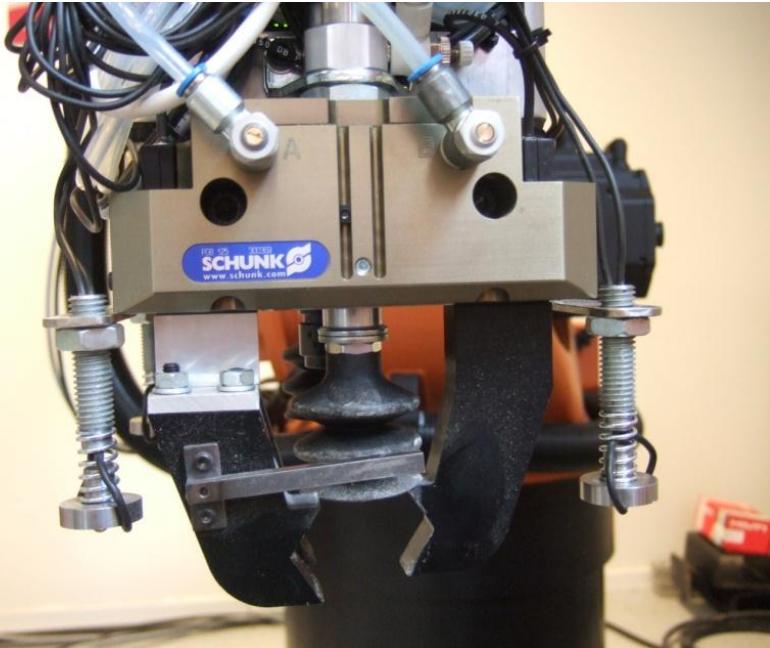
Robotics-driven Innovation, Trend no. 2

- Vision and laser technologies have become standard components and has raised the cognitive level of modern robotic systems to a higher level in both industry and service



Robotics-driven Innovation, Trend no. 3

- Cognitive technologies besides vision and lasers seems to be in a research and development phase for a longer period of time than most expects
 - Tactile sensing: a lack of really good applications
 - Multi-modal human-robot interaction: seems to be too complex for practical use at the moment
 - Manipulator tools (grippers): Generically applicable robust low-cost end-effector manipulators are really not available for use



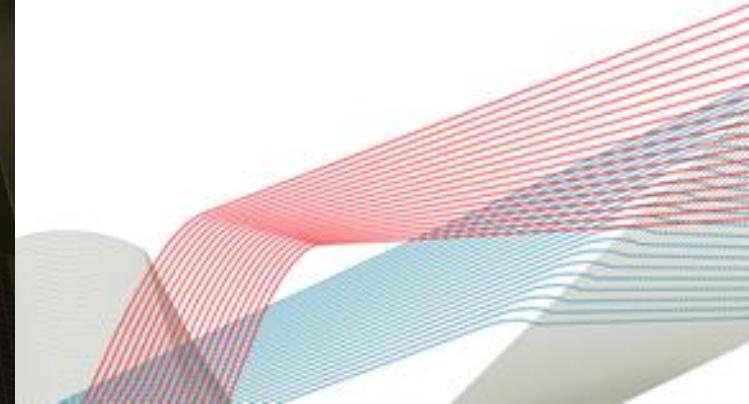
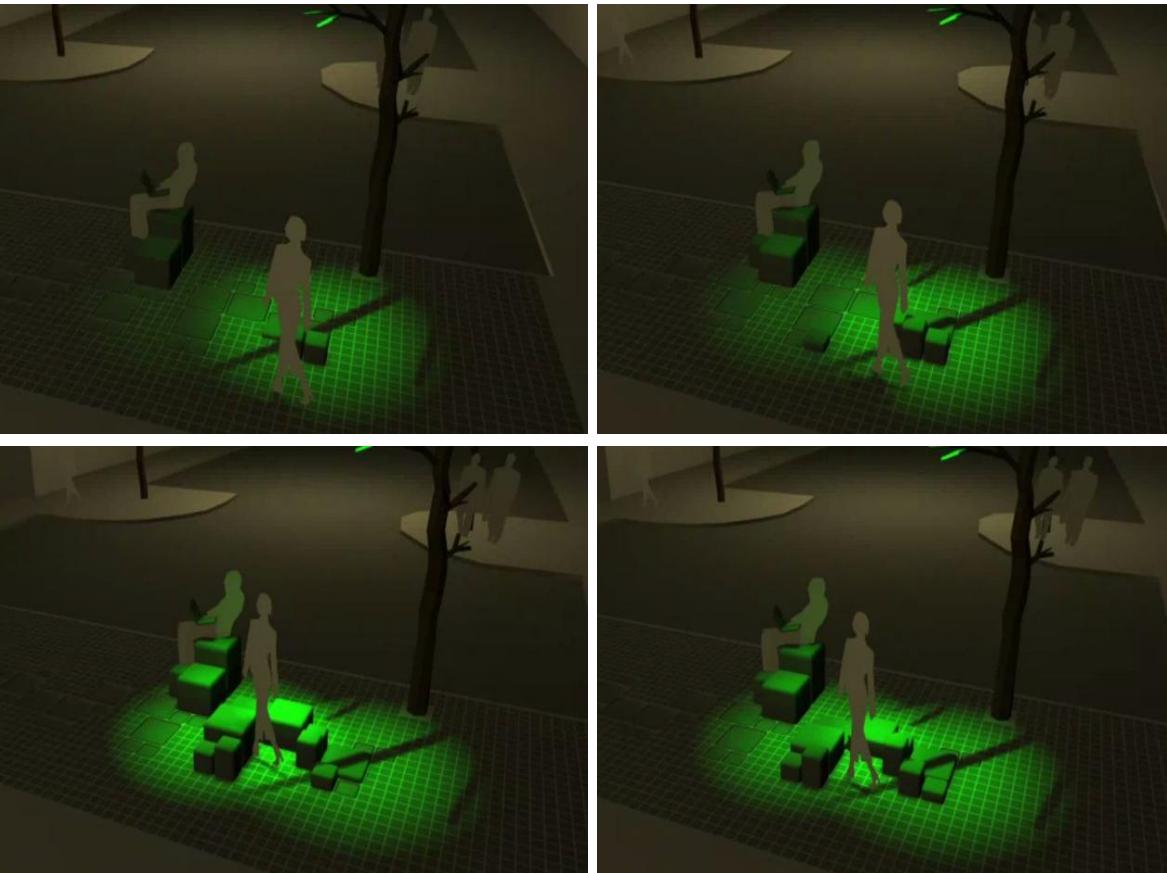
Robotics-driven Innovation, Trend no. 4

- In innovation, NEVER underestimate a thorough understanding of and listening to users, and NEVER exclude training, coaching and supporting as well as close and day-to-day dialogues with users



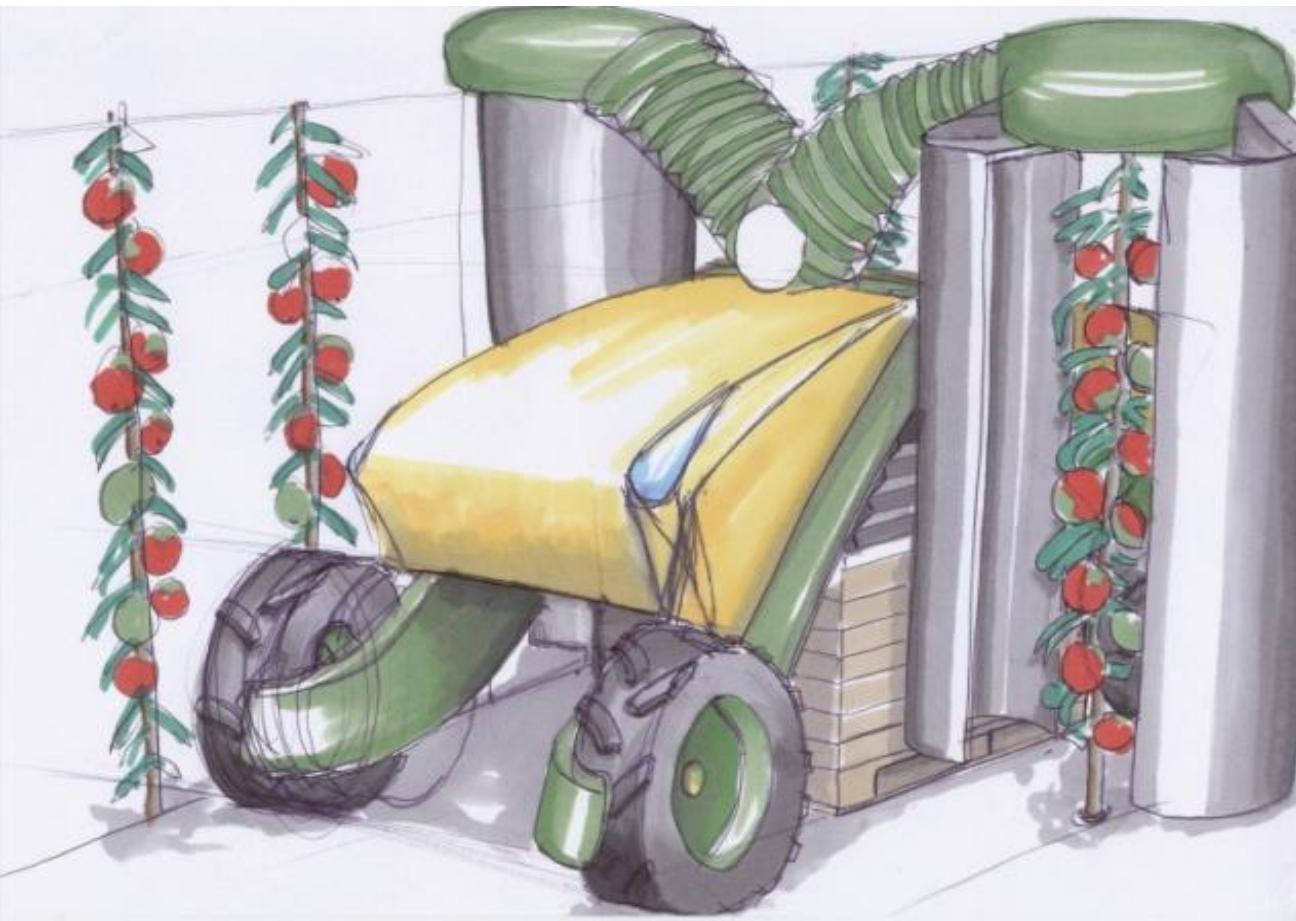
Robotics-driven Innovation, Trend no. 5

- Many successful innovations are embedded in larger systems and does not look-and-feel as robots to people



Robotics-driven Innovation, Trend no. 6

- Networking, facilitating cross fertilisation of ideas and mixing skills often makes more successful innovations



Robotics-driven Innovation, Trend no. 7

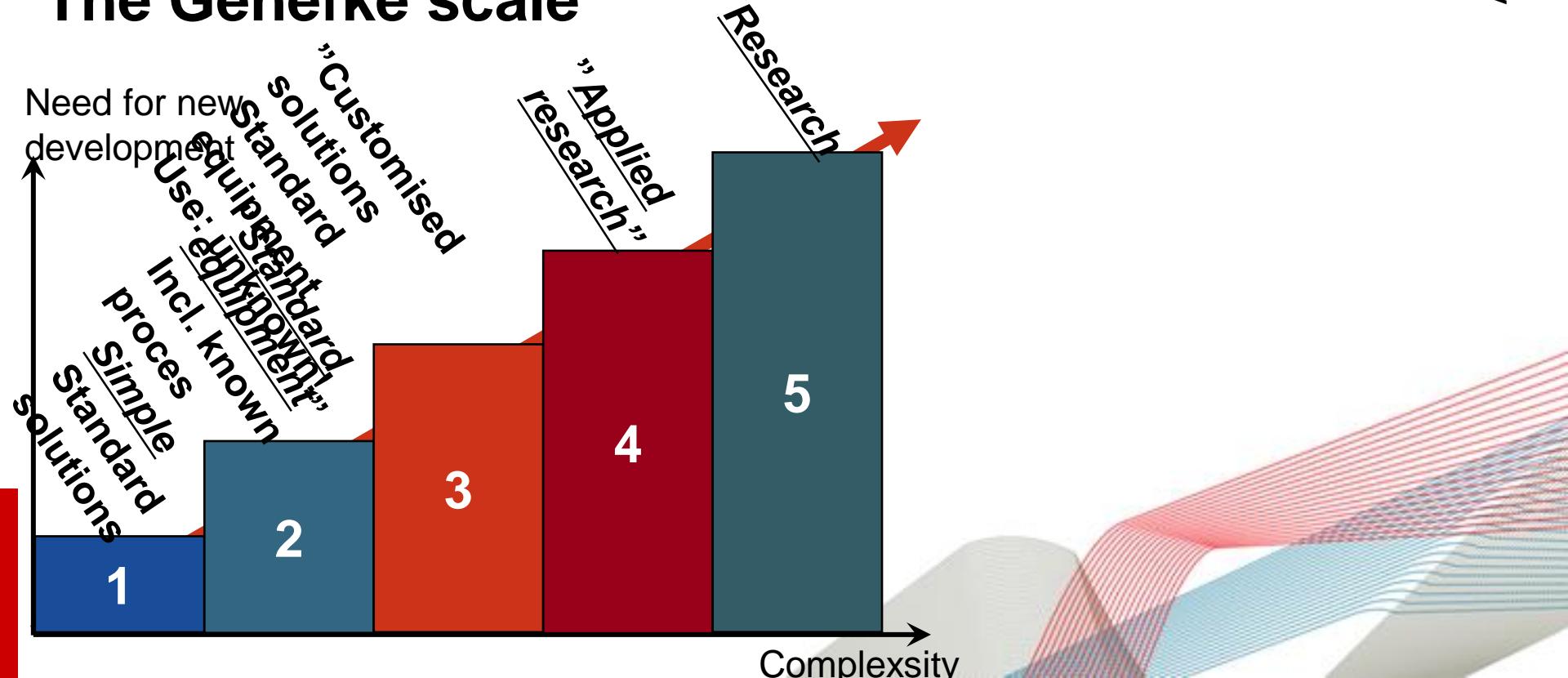
- In general 80-85 % of all industrial manufacturing processes in Europe are not automated – so there is plenty of opportunities for cognitive robotics pioneers to do
 - Look at branches with a low degree of automation



Robotics-driven Innovation, Trend no. 8

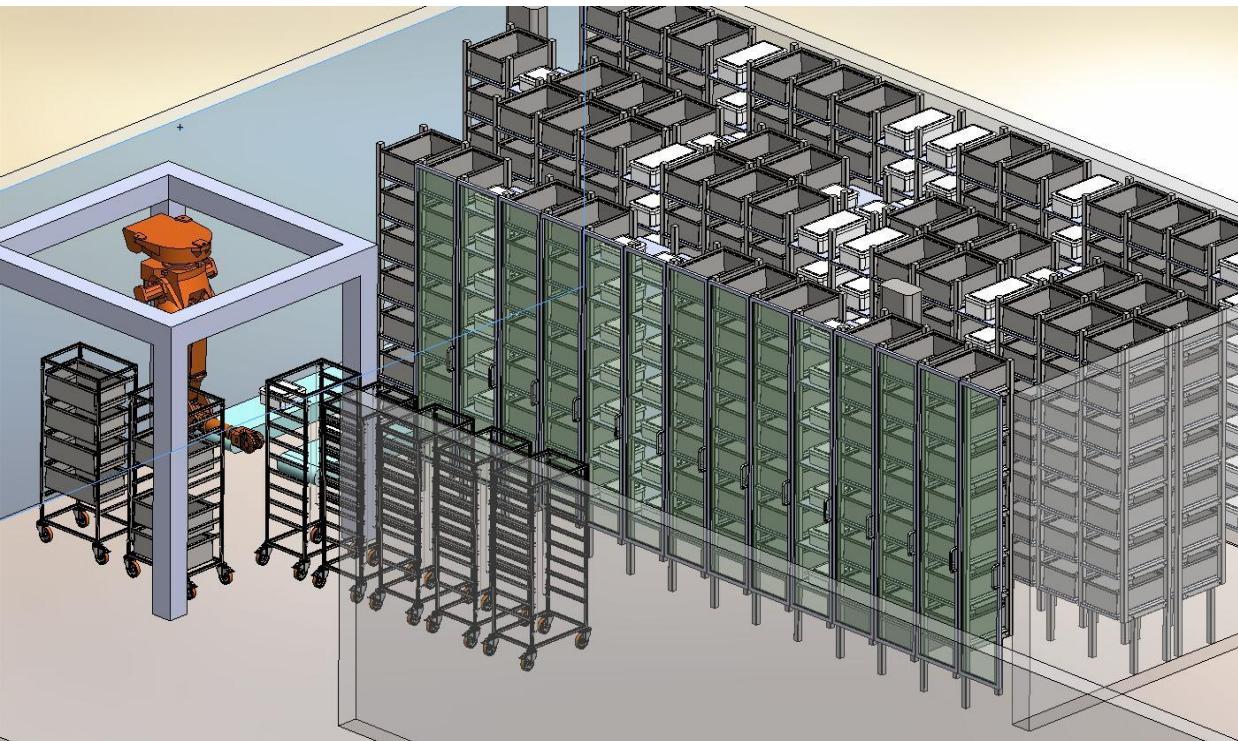
- Western countries with relatively high hour rates and highly skilled work force must focus on strategic automation based on knowledge, competences and cross-boundaries collaborations (cat. 2.5-4 on the Genefke scale)

The Genefke scale



Robotics-driven Innovation, Trend no. 9

- Significant yearly growth in number of non-industrial robotic applications
 - Shortage of labour, frequent working accidents or hygiene problems are often good drivers for successful innovations
 - Hospitals are full of industrial technology transferable processes



Robotics-driven Innovation, Trend no. 10

- Innovation = technology + usability/training + price/value + service + supply



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